

INSURANCE FOR YOUR BUSINESS

SPECIALIST ADVICE PROVIDED ON COMMERCIAL INSURANCE

We own a thriving chain of retail sandwich bars in the heart of London's financial district, which we have progressively grown since launch in 1998. As would be expected, our insurance costs substantially increased in line with every new opening.

We had been working with a broker for a number of years who we trusted to provide us with the best and most competitive policies. However when it came to the renewal our main contact was not available and we weren't confident that the new policy, recommended by a colleague, would be suitable for our needs.

My accountant recommended we speak to PK Partnership. We had little clarity of our insurance arrangements and suitability. We felt we were paying too much for insurance and were concerned that our new contact at the broker didn't offer us alternatives.

A face to face meeting was set up at our head office with Amit; who also visited our other sites - something our previous broker did not do. He took time to get to the heart of our business and to genuinely understand the risks we were exposed to.

The team at PK partnership then reviewed our existing arrangements and quickly identified a shortfall in our existing cover. After a full market review with their panel of insurers, they provided us with terms for more suitable cover – at a saving of over 20%, tailored to our needs.

We agreed the way forward and the whole process took no more than 2 weeks. PK Partnership's fresh and enthusiastic approach to insurance equipped us with

security and we knew that they really understood our business before making a recommendation.

Their approach provided clarity and they took time to explain and educate us on the features, terms and conditions of our policies. We now have access to one adviser at any time and take comfort in knowing a familiar face is dealing with our queries.

“**We weren't comfortable with the insurance policy implemented by our previous broker. Thanks to PK Partnership's fresh approach, they offered a more suitable cover at a saving of over 20%. As a consultant, we find Amit knowledgeable, approachable and honest.**”